

**COUNTY OF SACRAMENTO  
CALIFORNIA**

For the Agenda of:  
August 22, 2023

To: Board of Supervisors

Through: Ann Edwards, County Executive  
Chevon Kothari, Deputy County Executive, Social Services

From: Timothy W. Lutz, Director, Health Services

Subject: Authority To Amend And Increase The Single-Year Expenditure Contract With Multi-Year Contract Authority With Bay Area Community Services, Inc., By \$2,065,063, From \$1,650,622 To \$3,715,685, Through June 30, 2026, For The Crisis Navigation Program

District(s): All

**RECOMMENDED ACTION**

Adopt the attached Resolution authorizing the Director of the Department of Health Services (DHS) or designee to:

1. Amend and increase the single-year expenditure contract with multi-year contract authority with Bay Area Community Services, Inc., (BACS) as shown in the table below, through June 30, 2026, for the Crisis Navigation Program (CNP). Attached is a draft copy of the contract (ATT 1).

FY 2023-24 Current Authority	FY 2023-24 Authority Increase	FY 2023-24 New Authority Amount	FY 2024-25 Authority	FY 2025-26 Authority
\$1,650,622	\$2,065,063	\$3,715,685	\$3,715,685	\$3,715,685

2. Further amend this contract for non-monetary changes, monetary decreases, to terminate or assign this contract, to extend the term as needed, and to monetarily increase the contract amount by up to 10 percent of the total value of the contract, so long as existing budget appropriations are not exceeded.

**BACKGROUND**

In 2014, Sacramento County implemented the Mental Health Triage Navigator Program through funding from Senate Bill 82, the Investment in Mental Health Wellness Act. This program provided critical crisis intervention, triage, referral

and linkage, and system navigation services to mental health clients and their families experiencing a mental health crisis. When program grant funds ended in Fiscal Year (FY) 2016-17, the program was incorporated into Sacramento County's Mental Health Services Act (MHSA) Prevention and Early Intervention component planning, with support from the MHSA Steering Committee and the Board of Supervisors (Resolution #2017-0139).

In 2020, the program was redesigned to expand hospital partners and allow for more flexibility, including a 24-hour, seven days a week response to hospitals and clients in need of program services. Additionally, the program was renamed to the CNP.

On September 10, 2020, the Board directed County Departments to collaboratively develop a mobile mental health crisis system proposal that would serve as an alternative to the 911 emergency line for people experiencing a behavioral health crisis.

On June 10, 2021, the Board approved Resolution #2021-0341, authorizing funding for DHS to develop and implement the Community Wellness Response Team (CWRT), formerly known as the Wellness Crisis Call Center Response Team.

In June 2022, the County, in partnership with consultants and community input, began development of the Jail Population Reduction plan, as part of expanding mental health community-based treatment programs and services to comply with the Mays Consent Decree. The Board approved the Mays Consent Decree compliance plan, Action Item Number 2, on December 8, 2022.

On June 7, 2023, the Board, through Resolution #2023-0428, approved a Recommended Growth Request to expand BACS (#122) mobile crisis response teams. These expanded teams will offer a non-law enforcement response for individuals in the community experiencing a mental health crisis and will work in collaboration with County operated CWRT call center and mobile response teams to ensure adequate community coverage and response. The expansion will reduce the need for law enforcement response to mental health calls, emergency room visits, incarceration, and improve timely access to individuals experiencing a mental health crisis, aligning with the goals of CWRT and the County's Mays Consent Decree compliance plan.

The Recommended Action will allow for continued expansion of clinical and peer staffing, for the purpose of 24/7 response coverage for mental health crises in the community.

#### 71-J Analysis

County Counsel has determined that this expenditure contract is subject to Section 71-J of the Sacramento County Charter because County civil service employees currently provide similar services for adults. DHS is requesting approval of this expenditure contract for reasons of economy and efficiency. The conditions for this request have been met as follows:

- No displacement of civil service employees will occur.
- Through Request for Applications (RFA) Number MHSA/065, a publicized, competitive selection process occurred in January 2021. As a result, BACS was selected to provide these services.
- On February 17, 2023, the Office of Labor Relations sent a notice to American Federation of State, County and Municipal Employees (AFSCME). AFSCME did not respond to the meet and confer invitation by the deadline of March 6, 2023.

As demonstrated in the attached 71-J Economy and Efficiency Analysis, the cost to provide these services as a County-operated program would exceed the cost of contracting.

#### **FINANCIAL ANALYSIS**

No net County costs will result from this action. This action is fully funded by Mental Health Services Act Prevention and Early Intervention, Mental Health Medi-Cal Administrative Activities, and Patient Care Revenue funds included in the DHS FY 2023-24 Approved Recommended Budget and will be included in future budgets.

#### Attachments:

RES – BACS CNP Amendment

ATT 1 – Draft BACS CNP Contract

ATT 2 – BACS 71-J Economy and Efficiency Analysis